

<b>Job Title:</b>	Regional Lead	<b>Job Category:</b>	Engineering
<b>Department/Group:</b>	Geotechnical Solar Foundation	<b>Job Code/ Req#:</b>	GEO_RegLead_AB21
<b>Location:</b>	ALBERTA	<b>Travel Required:</b>	Yes
<b>Level/Salary Range:</b>	TBD	<b>Position Type:</b>	Full Time
<b>Prescreen Call Req'd</b>	Yes	<b>Date Posted:</b>	June 18, 2021
<b>Interview to be held:</b>	Week of July 5-9	<b>Posting Expires:</b>	June 30, 2021
<b>Post:</b>	Indeed, LinkedIn, PRI Website Careers		
<b>External Posting URL:</b>			
<b>Applications Accepted by Email:</b>	<a href="mailto:Careers@priengineering.com">Careers@priengineering.com</a>		
<b>General</b>			
<p>Our offices in Lindsay and Mississauga, Ontario, Canada support private and public geotechnical projects across Canada and around the world with on-site geotechnical engineering expertise and comprehensive laboratory testing. With over 100 years of combined experience, our team members provide hands-on help and recommendations to design and test construction projects like roadways and public works, small residential to high-rise buildings, solar installations, and large-scale infrastructure projects. Our diverse team includes engineers, EITs, Field and laboratory technicians of all levels, and we continue to grow rapidly.</p> <p>PRI is looking for an experienced Regional Lead to build and lead the geotechnical division in Alberta. Reporting to the Director of Engineering Services, the successful candidate will be responsible for leading and managing daily operations within their region to achieve business goals and maximize profitability. Duties include guiding management staff in your region, setting performance objectives, evaluating, and optimizing operational performance, ensuring regulatory and company standards are upheld. Duties will also include directing a wide variety of geotechnical projects.</p> <p>To be successful as a Regional Lead, you should be able to lead and manage people, ensure operations run smoothly, and be passionate about business development. You should be able to perform efficiently in a high-pressure environment and demonstrate excellent problem-solving and decision-making skills.</p>			
<b>Job Description</b>			
<b>ROLE AND RESPONSIBILITIES</b>			
<ul style="list-style-type: none"> <li>• Build and lead the geotechnical division in Alberta, ON.</li> <li>• Oversee daily operations, manage budgets, and set performance objectives.</li> <li>• Recruit, train, and mentor staff as well as conduct performance appraisals.</li> <li>• Develop and implement business, marketing, and advertising plans.</li> <li>• Manage internal and external client relations and negotiate contracts.</li> <li>• Ensure business comply with regulatory and quality standards and company standards and procedures are followed.</li> <li>• Ensure PRI's Quality Control program is adhered to for approval of design and construction works.</li> <li>• Evaluate opportunities and lead preparation of technical proposals</li> <li>• Provide expertise related to geotechnical engineering</li> <li>• Provide expertise and leadership on project management, proposal, report review and preparation related to geotechnical engineering areas</li> </ul>			

- Lead and manage all aspects of geotechnical design and project management
- Active participation in the field on a project specific basis as dictated by the needs of the project to meet client expectations and project objectives

**QUALIFICATIONS AND EDUCATION REQUIREMENTS**

- 3+ years of management and leadership experience.
- 10+ years in the field of Geotechnical or Structural Engineering preferably in consulting environment.
- Excellent communication skills, both verbal and written.
- Proficiency in Microsoft Office, with CRM systems (HubSpot), and project management tools.
- Excellent leadership and decision-making skills.
- Ability to multitask and work efficiently under pressure.
- Strong analytical and problem-solving skills.
- Ability and willingness to be mobile and travel for work when and as needed.
- Candidates to have a Bachelor's Degree or above in Civil Engineering, Geotechnical Engineering or Geological Engineering from a post-secondary institute accredited by the Canadian Engineering Accreditation Board.
- Registered as a Professional Engineer in good standing with Association of Professional Engineers and Geoscientists of Alberta or other equivalent provincial engineering regulators.

**ADDITIONAL NOTES**

Position is open and looking to fill immediately. Interviews will be held July 5 – 9, 2021.